

Akhil Dube

292/31,Phase-2,Laxman Vihar Gurgaon Haryana
bongakhil007@gmail.com | 8920054982

Performed the Role of Sales Manager Coach Specialized in Sales, Marketing ,Operations, Inventory Management, Vendor management,B2B,Event Organizer

Professional Experience

Decathlon Sports India Sport Leader Coach

12/15 - Present

I am a Sport passionate person Specialized in

Retail Management
Merchandising
Local Sports Project
Category Management
Stock Flow and Inventory Planning
Sales and Forecasting
Team Management and coaching
Recruitment
Customer Happiness
Catchment Study

- Sales Forecasting, Team Management, Merchandising, Inventory Planning, Category Management, Retail Management, Sales, Marketing, Retail Operations

IBIBO Group Trainee

Handled Marketing of IBIBO Ryde app along with Vendor Management and Training

Education

Cca School
10th Commerce - A

Cca School
12th Commerce - A

MDU University
B.com - B

Ansal University
MBA - A

08/13 - 08/15

- Specialized in Marketing and Finance

Projects

Local Sports Project

- Handled a Local Sports Project for Decathlon at City Level Delhi NCR

Key Skills

- Sports Passionate
- Retail Management
- Merchandising
- Create Local Sports Project
- Category Management
- Stock Flow and Inventory Planning
- Sales and Forecasting
- Team Management and coaching
- Recruitment
- Customer Happiness
- Catchment Study
- Sales Forecasting
- Team Management
- Merchandising
- Inventory Planning
- Category Management
- Retail Management
- Retail Operations

Interests

- Cricket Passionate
- Listening and Singing Music
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References

John Anil Kullu - Sport Leader, Decathlon sports India
7217729338 | johnanil.kullu@decathlon.com

Nitish Pandey - Clerk, uco Bank
8527120000 | knitishp@gmail.com