

CURRICULUM VITAE

RAJVEER SINGH

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CAREER OBJECTIVE

To work in an organization where I can attain a position of responsibilities that utilizes my skills and knowledge for the achievement of personal and organizational goals.

LEADERSHIP SKILLS

- Lead and motivate employees to maximize their potentials.
- Consistently meets projected sales goals.
- Excellent communication and organizational skills.
- An upbeat flexible individual who genuinely enjoys change and new initiatives.

PROFESSIONAL EXPERIENCE

Channelplay Limited December 2013

Till Date

Sr. iPro (Apple iPhone)

- Listen to customer requirements and present appropriately to make a sale.
- Maintain and develop relationships with existing customers in person and via telephone calls and emails.
- Respond to incoming email and phone enquiries.
- Check the quantities of goods on display and in stock.
- Always looks for new ways to make products attractive to customers.
- Make accurate, rapid cost calculations and providing customers with quotations.
- Teaches other sales consultants how to make sales to potential consumers.
- Attend team meetings and share best practice with colleagues.

Samsung Experience Consultant

- Identified interested and qualified customers in order to provide them with additional information.
- Sold products being promoted and kept record of sales.
- Suggested specific product purchases to meet customers need.
- Learned about competitor's products consumer interest and concerns in order to answer questions and provide more complete information.

People Concepts May 2011

February 2012

Nokia Sales Assistant

- Maintain positive business and customer relationships in the effort to extend customer lifetime value.
- Develop strategies for more effective sales, both individually and as part of a team.
- Perform cost-benefit analysis for prospective customers.
- Answer all lead and customer questions accurately.
- Inform leads and customers of current promotions and discounts.
- Source and work customer referrals.
- Self-improve continuously by way of experience and manager feedback.

EDUCATION

- Currently pursuing MBA from Integral University.
- Completed graduation (B.COM) from V.B.S. Purvanchal University.
- Completed Intermediate examination from UP Board
- Completed High School examination from UP Board.

PERSONAL DETAILS

- Date Of Birth : 10/October/1993
- Father's Name : Mr. Paramjeet Singh
- Marital Status : Single
- Languages Known : English & Hindi
- Nationality : Indian
- Address : 23/4 Old Labour Colony, Aishbagh, Lucknow

Date:

Place:

(RAJVEER SINGH)