

CURRICULUM-VITAE

RAM SHANKER RAI

Present Address: -

H No.173, Gali No-02, Near-Ankur Play School,
Kapashera, New Delhi-110037
Mob No.7838941644, 9871576703

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Objective: -

To work with the dedication and honesty in professionally managed organization and Excel whatever I do.

Educational Qualification:-

S.NO.	CLASS	UNIVERSITY NAME	YEAR
1.	10th	U.P Board Allahabad	2004
2.	12th	U.P Board Allahabad	2006
3.	B. A	A.R.M.L University Faizabad	2013

Working Experience:-

- Working with M/s Growthways Trading Pvt Ltd Rangpuri Mahipalpur as an E-Commerce Team Leader for 2010 to 2012). www.yepme.com
- Working with M/s BBD Traders Pvt Ltd Rangpuri Mahipalpur as an E-Commerce Operation Head for (01 Sep 2013 to 30 Oct 2014). www.shoppingchaska.com
- Working with M/s Knack Health Care Pvt Ltd West Punjabi Bagh as an E-Commerce Operation Head for (08 May 2015 to 30 April 2018). www.endurasupplements.com
- Working with M/s Mayor Sports Pvt Ltd Mandi Road Jonapur as an E-Commerce Manager for (01 May 2018 to 28 Feb 2019). www.mayorsports.com
- Working with M/s EDATA Ventures Pvt Ltd Vikaspuri, Budhella Village as a Key Account Manager for (20 March 2019 to Till Date).

Diploma Proficiency:-

S.NO.	DIPLOMA	INSTITUTE NAME	YEAR
1.	BASIC COMPUTER	S.C.C COMPUTER CENTER	2004

Hobbies & Interest: -

Handwriting Booking & Listening Music.

Responsibility:-

- Achieving sales targets monthly.
- Client management and negotiation and finalization.
- Combo creation, creative, imaging, lightning deals & deal of the day management.
- Compares prices & products listing of competitive websites.
- Deal activations, generate lead and involve in b2b activities, meetings.
- Deliveries and returns management.
- Fetching reports from the customer relationship management like daily sales report management.
- Good experience interprets trend ideas and applies them to create new products.
- Good experience of analysis competitor sales data, select products and consumer-oriented products.
- Good experience of products demands in the market research.
- Good organizational teamwork spirit.
- Hardworking and able to work in deadlines.
- Listing, cataloging, uploading and marketplace marketing management.
- Monitoring promotional activities at marketplace.
- Online rating, reputation & review management.

- Order processing, fulfillment and record all order details in the database.
- Pricing and promotions.
- Provides quality customer service, including interacting with customers, answering customer enquiry.
- Ready to travel anywhere in India for company working.
- Returns and Stock inventory management.

Personal Profile:-

Father's Name : Mr. Brijendra Kumar Rai
Date of Birth : 25th Mar 1987
Permanent Address : Village-Dangari, Post-Dubeypur, P.S-Antu District-Pratapgarh (U.P)
Gender : Male
Marital Status : Married
Language Known : Hindi, English
Relign : Hindu
Nationality : Indian
Salary Expected : Negotiable

Date.....

Place.....

SIGNATURE
(RAM SHANKER RAI)

