

**VISHWAS SHARMA**  
159 New prabhat nagar meerut (UP)  
Sharmavishwas1991@gmail.com  
8171084080/ 6398850096

**Career Objective:**

To be a part of a progressive organization offering opportunity for career advancement and professional growth.

**Work Experience:**

**1. Company:** Beacon Insurance broker PVT LTD DELHI

**Duration:** June 19<sup>th</sup>, 2017 to Sept 8<sup>th</sup> 2017. **Designation:** Assistant manager in marketing

**Job responsibilities:**

As an Assistant manager within marketing team I was responsible for taking an appointment from prospects clients through calling then visit to the client office to discuss on their company portfolio. To tell them how much risk is involved in their business. My area of operation focuses on to influence the client for second meeting with senior manager to bring business.

**2. Company:** Ava Handfab PVT LTD Meerut (UP)

**Duration:** November 23<sup>rd</sup> 2017 to present. **Designation:** Assistant merchant

**Job responsibilities:**

As an Assistant merchant my work starts from receiving an order from buyer and its continue until the goods shipped from the factory premises. I have to coordinate with accounts team, production team, finishing team and packing team. Also I have to communicate with external person also like buyer, agent.

**Professional Qualification:**

1. MBA in *Finance & Marketing* from IIMT Management College Meerut (affiliated to AKTU) scoring 67% (2015-2017)

**Academic Qualification:**

1. B.com from NAS degree college Meerut (affiliated to CCS University) scoring 56% (2011-2014)
2. Intermediate from Ram sahaye inter college (UP Board) scoring 62% in commerce
3. High School from Prerna modern school (UP Board) scoring 45%.

**Summer Internship:**

**Topic:** Digital marketing and use of there tools

**Company:** Mvignyan consultancy PVT LTD **Location:** Noida.

**Duration:** 6 weeks.

**Description:**

1. Undertook training of Digital marketing
2. Basic learning of SMO & SEO
3. Learned various digital marketing tools and there used
4. Promote online assessment product

**Achievements & Awards:**

1. Got medal from BIMT college from archiving 1<sup>st</sup> div in class 12<sup>th</sup>
2. Got first prize as a player of cricket team winning side in school time
3. Won quiz competition twice during graduation

**Strengths:**

1. Confident & Positive Attitude.
2. Punctual.
3. Good Learner.
4. Hardworking & Honest.

**Hobbies:**

1. Surfing the Internet.
2. Watch sports
3. Reading.

**Curricular Activities:**

1. Participated in debates.
2. Have given PowerPoint presentations on academic subjects.
3. Participated in the College Tech Fest.
4. Participated in G.K quizzes.
5. Participated in collage completion.

**Personal Information:**

Father's Name	:	Mr. PK Sharma
Mother's Name	:	Mrs. Suman sharma
Date of Birth	:	15 <sup>TH</sup> AUGUST 1991
Marital Status	:	Married
Nationality	:	Indian
Languages Known	:	Hindi, English

Place: Meerut

(VISHWAS SHARMA)