

Ajay Abhishek V

A hardworking and determined department manager professionally versed in all aspects of running a successful department in retail store, including merchandising recruiting and inventory. Effectively motivates team mates for performance excellence and fosters a team environment focused on group success.

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📍 Bangalore

EXPERIENCE

Go Sport

03/2019

Roles Played

- **Department Manager**
Manage a team of 8 people along with handling team sport, water sport, running, racquet sports and men's lifestyle.
- **Team Training Manager**
Trained on all competitive brands including Puma, Adidas, Asics, Nike, and Salmon.

Decathlon (Hennur main road)

15/08/2017 – 28/02/2019

Roles Played

- **Safety and operation manager**
Taking care of safety of team mates and users as duty manager, by majorly focusing on the operational and functional part of the store. Along with driving the store towards business for reaching the target.
- **Department manager**
Manage a team of 7 people with a department by taking care of piloting, commercial policy, business plan and

making computational analysis for the respective sport.

- **CRM Referent**

Taking care of all the cash counter operations from billing and user satisfaction. Organizing events with the community.

Decathlon (Anubhava Bellary main Road)

05/08/2015 – 15/08/2017

Roles played

- **Sales manager**

Taking care of sales and customer relationship in a department

EDUCATION

2013-2015

B.Com

Muniswami Naidu Degree College

CORE QUALIFICATIONS

- Piloting
- Working on stock
- Flows of cash and stock
- Employee development
- Inventory management
- Safety and security management
- Recruiting and hiring

- Flexible schedule

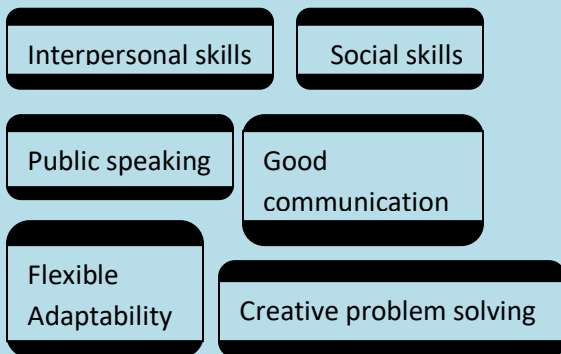
ACOMPLISHMENT

- Meeting customer needs and satisfaction
- Team development and coaching
- Target achievement and budget management

WORKSHOPS

- Recruitment training
- BTWIN Product training
- CRM training
- Inventory training

TRAITS



LANGUAGES

English

Full Professional Proficiency

Hindi

Full Professional Proficiency

Kannada

Full Professional Proficiency

Telugu

Minimum Professional Proficiency

Tamil

Minimum Professional Proficiency

INTERESTS

- Watching and playing badminton and football
- Pencil sketching
- Touring on bike.