# Mradulika Sharma

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To obtain a position in an organization, where my skills and knowledge are best utilized and enhance for overall benefit and growth of organization.

#### Area of Interest

- Marketing
- International business

#### **Educational Qualification:**

Degree	Board / University	Duration
PGDM	Vidya International school of Business	Currently Pursuing
B.COM	Chaudhary Charan Singh University	2014-17
12 <sup>th</sup>	Karan Public School (CBSE Board)	2013-14
10 <sup>th</sup>	Karan Public School (CBSE Board)	2011-12

## **Other Qualifications**

Application Packages: MS Office (PowerPoint, Basic Excel, Word)

## Training and workshops

- **Print advertise copy design contest** Vidya International school of Business {wherein the introduction of digital marketing}
- Employ-ability trend 2020 seminar- Vidya International School of business {wherein guidance which specialization you should choose according to your interest and self motivation}
- Digital marketing seminar- Vidya International School of Business {wherein advertising delivered through digital channels and also about the scope in digital marketing}

#### Skills & Strengths:

- Responsible (coordinated many events).
- Ambitious
- Confident (participated in debate).
- Good communication skills.
- Always ready to adapt changing work situations
- Strong motivational and leadership skills.

#### Achievements:

- Participated in MANFEST (DOON BUSINESS SCHOOL).
- Donated blood in a blood donation camp.
- Delivered a speech in college event SAMVAAD.
- Participated in business collage(MONTAGE) in the college fest Manthan
- Participated in the cultural events in the college fest Nirvana
- Participated in debate competition organized by All India Management Association.
- Vice-captain of school.

#### Internship (at UAS International) June 2018-July2018

### **Roles and Responsibilities :**

- Managing and retaining relationships with existing clients
- Increasing client base
- Having an in-depth knowledge of business products and value proposition

## Working Experience:

Garg sports International Pvt. Ltd (Business Development Executive)Presently working from November 2018

#### **Roles and Responsibilities :**

- Writing business proposals.
- Identifying and mapping business strengths and customer needs
- Researching business opportunities .
- Following up new business opportunities and setting up meetings.
- Communicating new product developments to prospective clients.
- Overseeing the development of marketing literature.
- Providing management with feedback.

## Personal Details:

- Nationality : Indian
- Date of Birth : 19 October 1995
- Gender : Female
- Marital Status : Single
- Languages-Known : Hindi and English
- Father's Name: Mr. Nand Kishore Sharma
- Hobbies: Playing basketball, Travelling, Cooking

#### **Declaration**:

I do here by **declare** that above particulars of information and facts stated are true, correct and complete to the best of my knowledge and belief.

#### Signature