UMANG JOSHI

129-, Vrundavan Soc ● Dabholi char Rasta, Vedroad, Katargam Surat ● 9099687597 ● ujoshi886@gmail.com

OFFICER

◆SURAT●

Value Offered More than four s

More than four years of experience leading organizations and

Multinational teams to exceed revenue and profit goals.

Proven track record of driving excellent growth and expansion.

Specialized skills in Banking, Accounting and sales to diverse-industry clients, Strong command over local business and experience conducting business with

Different kind of customers.

Expert relationship builder, negotiator and sales strategist.

Strong command over man management

Key Skills

Market Expansion Strategies

Customer Retention and Service

Business Development

Revenue generation and maintain

Sales Team Training & Management

Previous Association **ICICI BANK**

Officer - In Retail Banking RIBG Department

Navsari

Aug. 2017 To Oct.2018

- Enterprise Credit Business
- Micro Finance Institutes (MFI) Business
- Self Help Group Business (Sakhi Mandal and other Small Group)
- Farmer Finance Business Corp, Fertilizer, etc. Finance
- Business Correspondent
- Farm Equipment Business
- Group meeting and Training to Small Ladies Group in Rural Area
- Help to collect documents for micro finance and Submit File to Bank Branch

Previous Association KRISHNA INFOTECH

Assistance Cum Technician

Surat - May-2016 To July -2017

- Install and configure computer hardware operating systems and applications
- Monitor and maintain computer systems and networks
- Talk staff or clients through a series of actions, either face-to-face or over the phone, to help set up systems or resolve issues
- Troubleshoot system and network problems, diagnosing and solving hardware or software faults
- Replace parts as required
- Provide support, including procedural documentation and relevant reports
- Rapidly establish a good working relationship with customers and other professionals, such as software developers

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Previous Association AVENUE SUPER MARTS LTD. – D'MART

Jr.Concurrent Auditor

Surat - Jan-2015 to May-2016

Job Description

Execute audit programs and document related work to evaluate internal controls related to financial risks, operational activities, and compliance requirements
 Perform thorough and in-depth audit reviews, reflecting a strong knowledge of financial and operational activities, and the business systems which support the

business activities

Make judgments based on observations and supporting information
Multitask and work on various audits and projects in different phases

- Maintain Book records and data, timely deliver to senior audit team within timeline

SSC

Education Matrubhumi Vidyalaya- Surat

2008-2009 with 57%

HSC

N.P. Jikadra High School – Surat

2009-2011

Bachelor of Commerce

VNSGU - Surat 2011-2014 - 51%

Languages

Good written and verbal fluency in Gujarati, Hindi and English

Technology

OS, MS- Office, ComputerAssembling, Software Installation, Data Recovery

Personal Trivia

Date of Birth: 02-08-1994 Marital Status: Single

Mail ID: <u>ujoshi886@gmail.com</u>

Contact No. 9099687597

Strength: Relation developing and maintaining,
Optimistic, fast learning, strong analysis and comprehension

Nationality: Indian

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