## AMANPREET SINGH SIDHU

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# **Digital Marketing Coordinator**

Highly motivated and creative Digital Marketing Specialist with 5+ years of experience. Well versed in SEO, Content Writing, Competitors Analysis, Social Media Marketing, e-commerce, and B2B business sales.

#### **Key Skills include:**

#### **Technical skills**

**Content editing** - MS Office (Excel, Word, Outlook) & Image editing. **Network Marketing** - SEO, SMO, Google Ad-words, Content writing, Blogging, Articles submission websites R&D, Advanced Keywords research, Competitors analysis, & Wordpress.

B2B - IndiaMart, Alibaba, TradeIndia, Exporters India, GeM and other portals.

### **Soft Skills**

Creative Thinking, Adaptability, Communication, Flexibility, Work Ethic, Time Management, Conflict Resolution, & Positivity.

# **Education Qualification:**

Bachelor of Business Administration (2011-14),

Dewan Institute of Management Studies, Meerut

- Intermediate Examination (2010),
- High School Examination (2008)

St. Johns Sr. Sec. School, Meerut (CBSE Board)

#### **Experience:**

#### 1. Tirupati Coir Pvt. Ltd.

Mattress manufacturing company

## Digital Marketing & Sales Coordinator. Feb./2019 - Present

- Efficiently managed On-page and Off-page technical resources to maximised market visibility of Brand.
- > Strategically restructured the marketing process based on SEO operations to optimise the website performance.
- Actively attended regular orders from e-commerce business (Amazon), and organised B2B portals mainly include: Alibaba, IndiaMart, TradeIndia, and others.
- Answered customer's questions regarding product, price, and availability. Emphasised on product features based on consumer's needs.
- ➤ Maintained 24/7 availability for customer questions and concerns.

#### **Experience:**

## 2. Safe Tech Equipment Pvt. Ltd.

Handling Equipment Manufacturer

# **Sales and Marketing Representative.** Mar./2016 – Dec./2018.

- > Engaged in receiving orders on email and calling existing customers for any requirement.
- ➤ Handled new queries, lead generation, payment from conversions and follow ups with potential buyers.
- Responsibly taken the charge to receive payment and complete the buyer's requirement on time.

#### **Hobbies:**

- ✓ Playing cricket and following regular fitness routines.
- ✓ Listening to music whilst playing games online.
- ✓ Tourism.

Personal

Vitae:

Sex : Male Nationality : Indian

Date of Birth : August.05.1992
Father's Name : Mr. Jagjit Singh
Mother's Name : Mrs. Daljit Kaur

Languages : English Punjabi and Hindi

## **Declaration**

I hereby state that all the information provided above by me is correct to the best of my knowledge.

Date :

Place : AMANPREET SINGH SIDHU